



GARRIGUES

Garrigues Corporate & M&A

Covering every angle of business law



To be there for each and every client and help them make the best-informed decisions

From a corporate and commercial perspective: prestige and experience

Garrigues is a premier M&A firm, with one of the most acclaimed departments in the international market, and plays a key role in advancing this legal discipline. Our professionals are highly valued for their prestige and experience, key values in a strategic field for business development.

Our value proposition

Garrigues is a benchmark in the legal services industry, an international and innovative firm with a clear **value proposition**: to be there for each of our clients every day, anticipating their needs and helping them make the best-informed decisions considering all angles of business law.

Our approach to legal practice is based on three core values which epitomize our firm and are our hallmark:

Professional quality in all areas of business law.

Highest ethical standards and an unremitting focus on the fundamental guiding principles of the legal profession.

Innovation, in order to stay one step ahead of the market and set new standards.

Our strengths

Talented people, a multidisciplinary service that knows no borders, a dual multi-local and multinational approach, and a shared culture focused on offering the highest quality service.

Our hallmark

Leadership in each of the strategic areas of business law, the trust of our clients, and the solidity of a large firm.

Our commitment

To help build a climate of trust and security that fosters business development in a fairer, more ethical, responsible and sustainable society.

Backed by **leadership,** **trust** and **strength**

We are a **leading firm in the field of corporate and commercial law** by quality, size, billings and geographical reach

We provide regular advice on major local transactions in the Spanish, Portuguese and Latin American markets, in addition to being an internationally recognized expert in cross-border deals.

International and multidisciplinary

We are a **leading firm, with top-tier professionals** in each of the strategic areas of business law. This versatility is clearly a great advantage for our clients, who benefit from the multidisciplinary approach taken by specialized teams perfectly coordinated to operate locally, regionally and internationally with the same ethical principles and quality standards.

We have won the trust of over 4,000 businesses across 83 countries, in all economic sectors, from startups to large local and multinational companies.

Profitable growth, secondary to productivity, has made us a solid firm, ranked #1 in the EU in terms of revenue, with sustained growth in Latin America.

With the finest talent in the market

The Corporate and Commercial Law Department has the greatest weight of all the firm's practices: over 450 corporate and commercial lawyers across Europe, Latin America and Asia, with the largest local network in Spain

Organized in horizontal, flexible and fast-responding teams, our professionals take a leading role in the largest, most impactful and most complex deals in the sector.

Garrigues' strength lies in its people: over 2,000 professionals of 24 different nationalities who make up a global, diverse and close-knit team, always willing to listen and learn in order to propose new ideas and solutions to our clients.

Our commitment to organic growth through the recruitment and training of local talent and development of a shared corporate culture guarantees the very best service in each of the 12 countries in which we operate.

Our broad geographical reach clearly sets us apart, enabling us to stay connected with society at large and our clients. We have the largest legal network in Spain and Portugal and one of the broadest regional networks in Latin America.



Covering every angle of the law...

- Administrative and Constitutional Law
 - Banking and Finance
 - EU and Antitrust Law
 - Human Capital Services
 - Labor and Employment
 - Securities Markets
 - Corporate and M&A
 - Criminal Law and Internal Investigations
 - Intellectual Property
 - Restructuring and Insolvency
 - Financial Regulation
 - Dispute Resolution: Litigation and Arbitration
 - Tax
 - Planning, Zoning and Environment
-
- Agribusiness and Food
 - Automotive
 - Sports
 - Data Economy, Privacy and Cybersecurity
 - Family Business
 - Energy
 - ESG
 - Life Sciences and Healthcare
 - Infrastructure
 - Real Estate
 - Media and Entertainment
 - Fashion Law
 - Private Equity
 - Insurance
 - Startups and Open Innovation
 - Technology, Communications and Digital
 - Transport, Logistics and Shipping
 - Tourism and Hotels

...in every corner of the world

Own office network in 12 countries

Europe

Spain (18 offices), Brussels (EU law),
Lisbon, London, Porto, Warsaw

America

Bogota, Lima, Mexico City,
New York, Santiago de Chile

Africa

Casablanca

Asia

Shanghai

With connections throughout the world

Asia-Pacific Desk
Brazilian Desk
French Desk
German Desk
Italian Desk
Indian Desk
US Desk

Permanent contact with foreign law firms in over 130 countries



Our strength: notable diversification in terms of areas, sectors and geographical presence

Delivering outstanding multidisciplinary service that knows no borders

Our multidisciplinary and international teams comprise experts in both **established and emerging sectors** capable of offering a **360° perspective**. Tackling challenges from just one angle is no longer a viable option. This is why we not only train our professionals to be technically robust but also to understand each client's business and the economic, social and cultural elements at play. Our work is as diverse as our client base.

Our Corporate and M&A services

- **Advising on the planning and execution of mergers and spin-offs between independent companies**, both domestic and international, helping them design and negotiate their deals, with a particular focus on the industry or sectors to which the companies involved belong.
- **Acquisition of companies, businesses, assets and production units** by business owners, industrial companies and financial investors, and by private equity firms. We help design, select and implement the deal structure, participate in competitive sale and purchase processes and negotiate the agreements necessary to see the deal through.
- **Private Equity**, advising private equity firms and funds and designing and executing corporate investment and divestment processes (LBOs, MBOs, secondary buyouts, etc.).
- **Due Diligence** reviews of companies, assets and businesses in all fields of the law and in the corporate and commercial practice area in particular.
- **Joint Ventures**, preparing, negotiating and implementing agreements and strategic alliances using the appropriate vehicles.
- **Tender offers**, providing advice from the standpoint of the potential purchaser, competing bidders, the financing banks and the target company. We advise on and document the transaction from the perspective of securities market law, corporate and commercial law, the legality of the steps taken by the participating companies, the potential measures to protect their interests and the design of the strategies to be followed by the different parties.
- **Public to Private processes**, helping listed companies go private.

Some recent examples of our work

M&A market leader in Spain and Portugal by number of deals, *TTR 2022*.

We advise 40% of the top 50 companies with the 100 **Most Valuable Global Brands** (*Reactiva Online 2022*)

We are a go-to firm for the **digital economy sector, with over 400 clients**, from global leaders and major platforms to the fintech sector and startups.

We provide strategic advice on the new challenges and realities facing companies.

Globally, we advised on over **370 M&A deals** in 2022, worth a total of €41 billion.

We provide ongoing advice on **good governance** matters. Our practice coordinators are members of pivotal organizations in the field, including the Committee of Experts on Corporate Governance.

We bring our **technical and regulatory** knowledge to the negotiation of complex alliances and strategic agreements for financial institutions and the insurance industry.

We share our knowledge in the fields of corporate and commercial law by publishing hundreds of articles and specific analyses.

Targeting the new challenges facing companies

Digital transformation and new business models

Building trust in corporate governance and sustainable development

Preventing legal and reputational risks in the complex regulatory scenario

We are **international innovators**, and we always have been

Among the elite European law firms,
Financial Times 50 Most Innovative Law Firms in Europe 2023 (in terms of innovation, digital, people and social responsibility)

Garrigues is the product of its **more than 80 years at the forefront of the legal industry**. At each stage in our history, we evolved and anticipated the changes that laid ahead, remaining true to the essential values of our profession and our firm: standing by every client and making sure we identify and interpret their needs and offer the best possible service.

Our history

- We helped modernize the Spanish legal profession by importing the management model on which law firms of English-speaking countries are based and establishing ourselves as the firm of choice for the first foreign firms to set up in Spain.
- We became a benchmark in the Portuguese legal market, with the best talent and offices in Lisbon and Oporto.
- We were the first Spanish law firm to have its own offices in New York, Brussels and Shanghai.
- We saw the potential of Latin America, where we committed to organic growth through the opening of our own offices, staffed by local teams and imbued with the Garrigues culture.
- We broke new ground in the technological transformation of the legal sector: integrated and efficient management, collaboration 4.0, big data strategy, RPA, artificial intelligence and new innovation and intrapreneurship models.

We believe in the law as a means of responding to society's greatest challenges

As an international legal benchmark, we are determined to address the major challenges facing society and to help build a climate of trust and security that fosters a fairer, more ethical, responsible and sustainable society.

We are committed to

Business development

- on the road to **sustainability**, bringing our knowledge and experience to the table to help guide organizations as they embrace sustainable development.
- in the **digital transformation** of businesses and organizations, with international multidisciplinary teams that have an expert understanding of different technologies and disruptive business models.

Education and research through chairs in law, observatories and collaboration projects with universities all over the world.

Diversity of talent through our internal policies, plans and committees that promote new ways of thinking and working to help us grow and thrive as an organization.

Pro bono work and community outreach, By giving back, we ourselves gain on both a professional and personal level, as these projects broaden our culture of diversity and inclusion.

Combating climate change and protecting the planet through the Garrigues Eco-Efficiency Plan, by promoting energy efficiency and responsible consumption and raising environmental awareness.



Recognized in the international market

Garrigues **ranked #1 in M&A** by Chambers Europe, Chambers Global, Legal 500 and IFLR 100 in Spain

M&A leader of the year by number of deals in Spain, *TTR Data 2023*
Iberia M&A Legal Adviser of the Year, *Mergermarket 2022*

A firm renowned for its multidisciplinary approach and commitment

We take great pride in the quality of our work and appreciate the recognition we receive from our peers and our clients.

Best Law Firm, *II Edition of the El Confidencial Business Lawyer Awards 2024*

Recognized as one of Europe's Climate Leaders, *The Financial Times and Statista, 2024*

International Law Firm of the Year, *Legal Business Awards 2023*

Spain Law Firm of the Year, *Chambers Europe Awards for Excellence 2023*

Top-ranked law firm in Continental Europe and sixth worldwide in ESG performance, *Impactvise 2023*

Ranked #1 law firm Responsibility ESG *Merco, 2023*

The most popular firms in Chile, Colombia, Mexico and Peru, *LACCA 2023 – Who Represents Latin America's Biggest Companies?*

Best Reputation Firm in Spain, *Merco Companies, 2023*

The most popular firms in Chile, Colombia, Mexico and Peru. *LACCA 2023 – Who Represents Latin America's Biggest Banks?*

Among the elite European law firms, *Financial Times 50 Most Innovative Law Firms in Europe 2023 (in terms of innovation, digital, people and social responsibility)*

Garrigues in figures

2,187 professionals | Over **30** areas | **4,282** clients from 83 countries have trusted in us for at least 5 years

Focused on our clients

We advise 48% of the top 50 companies with the 100 most valuable global brands (Reactiva online 2023)

Among the top **100** Spanish companies with the best reputation and corporate governance

Merco Companies /
Merco Responsibility and Corporate Governance 2023

And on our people

A global and diverse team:
24 nationalities **51%** women

#1 law firm in Spain for attracting and retaining talent

Merco Talent 2023

€454.12 million in net revenue

Leaders in the industry

#1 among EU firms in terms of billings

24.6% growth over the past 5 years

Continually evolving

Innovation: €65 million invested over the past 5 years

In the top **50** most innovative European firms
Financial Times Innovative Lawyers 2023

12 countries | **4** continents: Asia, America, Africa and Europe | **30** cities

Multinational and multi-local

The largest legal network on the Iberian Peninsula: 18 offices in Spain and 2 in Portugal

A direct presence in global financial centers: London, New York, Brussels and Shanghai

Broad footprint in Latin America

4 own offices: Chile, Colombia, Mexico and Peru

Among the top **10** most popular law firms
LACCA 2023 - Who Represents Latin America's Biggest Companies

Committed to:

the **10** principles of the Global Compact | the **2030** agenda | and the **SDGs**

Through the pro bono program

135 beneficiary organizations in Chile, Colombia, Spain, Mexico, Portugal and Peru

And sustainable development

Zero net emissions for Scope 1 and 2. Zero net emissions for calculated Scope 3 emissions.

Data from the Sustainability Report 2023



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